

**Lenders One Appoints Scott Mort as Southwest Regional Manager  
*Responsible for securing new members, maximizing mortgage delivery***

**ST. LOUIS, Sept. 2, 2008** – Lenders One Mortgage Cooperative, a national alliance of mortgage bankers, has named Scott Mort as the cooperative’s southwest regional manager. His responsibilities will primarily focus on servicing existing members in this region as well as recruiting qualified mortgage bankers to join.

In his position, Mort will work with Lenders One members on a daily basis to help maximize their revenue on loans they sell in the secondary market and minimize their expenses on settlement services and business products. He additionally will aid the expansion of their loan market share by promoting and training the products and services offered.

“His seasoned financial management experience and commitment to staying in tune with the ever-changing economic environment will help strengthen the cooperative’s image when working with outside business contacts,” said Scott Stern, CEO of Lenders One. “Mort’s diverse financial management background will no doubt impact our members’ success in the southwest as he can assist them with their day-to-day business operations and revenue growth.”

Mort has nearly 10 years experience in the banking, securities and mortgage industries. He is proficient in risk and asset management, financial and investment analysis, strategic planning, as well as loan and lending administration. He has worked as a mortgage loan officer a total of six years and also spent time in financial investments.

“With members in all 50 states and new mortgage bankers joining every month, Lenders One is a growing business venture with obvious benefits to its member network,” Mort said. “My leadership and team-building expertise can help obtain valuable corporate relationships and enhance members’ utilization of vendor partners to boost revenue.”

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### **About Lenders One Mortgage Cooperative**

Lenders One is a national alliance of mortgage bankers established in 2000 and based in St. Louis. With more than 120 members originating \$40 billion in mortgage loans annually, the Lenders One alliance ranks as the ninth largest mortgage originator in the U.S. Lenders One leverages its aggregate buying power and preferred-investor relationships to negotiate better lending terms, provide premium business services at reduced costs. Lenders One implemented for its members, LOANMax, a system that has three predominant features to help loan officers close more loans, satisfy continuing education requirements and market themselves more powerfully.

For more information about membership, contact Tim Stern 866.728.5678 or visit [www.lendersone.com](http://www.lendersone.com).

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